

**MINUTES OF MEETING OF ANNUAL TENDER F.Y 2024-25 OF
MEDICINES / MEDICAL DEVICES ETC. FOR MAYO CANCER CARE
HOSPITAL MANAWAN LAHORE HELD ON 21.05.2024 HELD IN THE
CONFERENCE ROOM, SURGICAL TOWER AT 10:30AM**

Meeting started at scheduled date and time in the conference room surgical tower Mayo Hospital Lahore. Multiple issues were discussed that were observed during the pre-bid meeting held on 21.05.2024, as per tender notice and the purpose of the meeting was widest possible competition in compliance of Punjab Procurement Rules 2014 (amended). Seven (07) intending bidders attended meeting as per agenda.

The following modifications/ amendments are unanimously recommended by the committee with the consent of end-users and approved by the competent authority. These modifications / amendment will be considered as part of bidding document F.Y 2024-25.

- The inj. Transtuzumab will be specified as follows in the advertised medicine list:

Tender inquiry no.	Item	Quantity
T.E No. 123 a	inj. Transtuzumab 440 mg	9720
T.E No. 123 b	inj. Transtuzumab 600 mg SC	1080

- The clause x of the compulsory criteria of technical evaluation criteria for drugs/medicines (for sole agent/ importers of foreign principals) will be read as:

"x. Quoted product / API must have WHO Prequalification / JpMHLW / EMA/ TGA / USFDA approval".

- The delivery period of the imported products will be 60 days.

- The items in the annual demand will be read as:

T.E. NO.	NAME OF DRUG	ESTIMATED DEMAND	ESTIMATED RATE
T.E. 5	Cap. Ibrutinib 140mg	400 packs / 48000 cap.	150000 per pack / 125 per capsule
T.E. 183	Tab. Regorafenib 40 mg	500 packs / 14000 tab	50000 per pack / 1785.714 per tab

- The evaluation criteria of lab kits and reagents will be read as:

EVALUATION CRITERIA FOR LAB KITS & CHEMICAL (REAGENTS ONLY). F.Y 24-25

Part-A COMPULSORY PARAMETERS:

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Failure to comply with any compulsory parameter will result in disqualification of bidder.

Sr.No.	PARAMETERS	DOCUMENTS REQUIRED	STATUS
1	Product Registration Certificate	<ul style="list-style-type: none"> i. Valid Product Registration certificate issued by the DRAP where applicable. ii. Valid Product enlistment certificate issued by DRAP. (where applicable) (Exemption shall be granted in the light of SRO 224(I)/ 2023 issued by DRAP.) 	
2	Firm Establishment Certificate	Valid License to Import/ Manufacturing and sale certificate issued by DRAP (where applicable)	
3	Notarized letter of authorization from manufacturer	Valid manufacturer's authorization from the Foreign Manufacturer with indication of manufacturing site and its location (For Importer/ Sole Agent / Authorize sole Distributor) for Mayo Hospital	
4	Product Quality Certificate	Valid quality certification of US FDA/JPMLW/MDD/ of the quoted product	
5	Undertaking on Stamp Paper worth Rs:100 (Minimum)	<p>Regarding</p> <ul style="list-style-type: none"> i. Non Cancellation / Non Suspension of Registration of quoted product of the bidder by Drug Regulatory Authority of Pakistan within last two years. ii. Non blacklisting from any public procuring agency of Pakistan of the bidder. iii. Non declaration of spurious / adulterated by the DTL of the Punjab/ any competent lab of quoted items within last two years. 	
6	Other Documents Required	<ul style="list-style-type: none"> i. NTN No. / Income tax registration certificate / sale tax registration certificate. ii. Original Receipt of Tender Fee. iii. Copy of Bank Guarantee / CDR in the name of Chief Executive Officer Mayo Hospital Lahore in technical Bid iii. CNIC of signatory of the Bid. iv. Signed terms & conditions of bidding documents and acceptance of bid validity period (180 days) 	
7	Product Related Free Sale Certificate issued by the Regulatory Body of manufacturer country	<p>The bidder will submit Pakistan Embassy attested "free sale certificate of the product" (Medical devices) bearing the brand name of the product in country of manufacturer(where applicable)</p> <p>Affidavit of the sole agent that their product(s) are freely available with same brand name in the country of the manufacture for at least/ last two (02) years and is safe for human use (where applicable)</p>	

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8	Specification quoted in the Technical offer will be verified from sample provided with the bid (Product that complies 100 % with the advertised specification and full fill the requirements as per Medical Devices rules will be considered for evaluation.	Sample of quoted item.	
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Recommendation for Part-A: _____

Part-B

ORDINARY PARAMETERS:

The bid complying with compulsory parameter shall be evaluated for below mentioned parameters:

Sr. #.	Parameters	Detail	Total Marks	Remarks	MARKS OBTAINED															
1	Past Performance of the Bidder (Last two years)	Major institutions (Government / Semi-Government) served: <table border="1" style="margin-left: 20px;"> <tr><td>i.</td><td>1</td><td>2</td></tr> <tr><td>ii.</td><td>2 to 3</td><td>4</td></tr> <tr><td>iii.</td><td>4 to 5</td><td>6</td></tr> <tr><td>iv.</td><td>6 to 7</td><td>8</td></tr> <tr><td>v.</td><td>8 & above</td><td>10</td></tr> </table>	i.	1	2	ii.	2 to 3	4	iii.	4 to 5	6	iv.	6 to 7	8	v.	8 & above	10	10	The Claim requires documentation (Purchase Orders, Receipt Certificates & Delivery Challans etc.) of the institution(s).	
i.	1	2																		
ii.	2 to 3	4																		
iii.	4 to 5	6																		
iv.	6 to 7	8																		
v.	8 & above	10																		
2	Market / institutional Experience of quoted Product.	<table border="1" style="margin-left: 20px;"> <tr> <td>i.</td> <td>Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years</td> <td>7</td> </tr> <tr> <td>ii</td> <td>More than 02 up to 04 years</td> <td>10</td> </tr> <tr> <td>iii</td> <td>More than 04 years</td> <td>15</td> </tr> </table>	i.	Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7	ii	More than 02 up to 04 years	10	iii	More than 04 years	15	15	Market availability in leading Chain Stores, Pharmacies of quoted item will be calculated from the date of commercial invoice. The firm will attach purchase orders / delivery Challan of the quoted item of any Government/ Semi-Government institution.							
i.	Market Availability of quoted product in leading Chain Stores/ Pharmacies / institutions for last 02 years	7																		
ii	More than 02 up to 04 years	10																		
iii	More than 04 years	15																		
3	Credibility & Certification of Manufacturer	<table border="1" style="margin-left: 20px;"> <tr> <td>i.</td> <td>WHO / US FDA / CE certification / WHO Prequalification / Prequalification by</td> <td>7</td> </tr> </table>	i.	WHO / US FDA / CE certification / WHO Prequalification / Prequalification by	7	10	Valid copies of certificates/letters Required.													
i.	WHO / US FDA / CE certification / WHO Prequalification / Prequalification by	7																		

3

			Provincial or Federal Institutes				
		ii.	Valid ISO certification. (Notarized ISO) /international reputed certificate.	3			
4	Batch quality For Last Three Years.	i.	No batch failed during last three year of the quoted item from any Statutory lab.	5	5	The firm will provide undertaking in this Regard. The purchaser reserves the right to verify the claim.	
		ii.	No Batch failed during last two year of the quoted item from any Statutory lab.	3			
5	Financial status of Bidders	i	Last year audited balance sheet	03	05	Acknowledgement of Tax Return must be attached.	
		ii	Tax returned (last 03 year)	02			
6	Technical Staff	i	Regional Manager / Head of Concerned Department	Graduation in concerned field/B. pharm/ pharm. D	2	10	The bidder is required to attach attested copies of the relevant degrees and appointment letters of concerned technical staff. (Bank salary transaction statement of concerned staff)
				Post-graduation in concerned field	4		
		ii	Institutional Manager	Graduation in concerned field/B. pharm/ pharm. D	2		
				Post-graduation in concerned field	3		
		iii	Territory Managers / Quality Assurance Manager	Graduation in concerned field/B. pharm/ pharm. D	2		
				Post-graduation in concerned field	3		
Total Marks				55			

Part -B

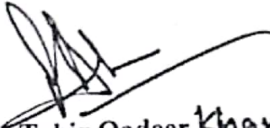
Minimum Qualifying Marks = 65% of Total Marks = 35.75

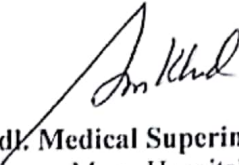
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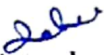
PART C

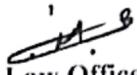
- Satisfactory performance report by Government Teaching Hospitals of the quoted product is the prerequisite of Part-C
- Submission of the sample is mandatory.



Chief Pharmacist
Mayo Hospital, Lahore
(Co-opted)



Dr. Tahir Qadeer Khan
PMO Radiology Department
Mayo Hospital, Lahore
(Co-opted)


Addl. Medical Superintendent (Store-I)
Mayo Hospital, Lahore
(Co-opted)



Addl. Medical Superintendent (Purchase)
Mayo Hospital, Lahore
(Co-opted)


Law Officer
Mayo Hospital, Lahore
(Member)



Mr Muhammad Irfan
Bio Medical Engineer
Mayo Hospital, Lahore
(Co-opted)


Senior Budget & Account Officer
Mayo Hospital, Lahore
(Member)

Addl. Medical Superintendent (P&D)
Mayo Hospital, Lahore
(Member)


Addl. Medical Superintendent (Admn)
Mayo Hospital, Lahore
(Member)

Drug Controller
Mayo Cancer Care Hospital, Manawan
Lahore


Chief Operating Officer/Medical Superintendent
Mayo Hospital, Lahore
(Chairman)